

## HATSUN AGRO PRODUCT LIMITED

Regd. Office: 5A, Vijayaraghava Road, T.Nagar, Chennai 600 017.

UNAUDITED FINANCIAL RESULTS (PROVISIONAL) FOR THE QUARTER ENDED 31ST DECEMBER 2005

(Rupees in lacs)

S.No.	Particulars	Unaudited				Audited
		3 months ended 31.12.2005	3 months ended 31.12.2004	9 months ended 31.12.2005	9 months ended 31.12.2004	Financial Year ended 31.03.2005
1	Gross Sales	13,919.82	11,353.16	41,466.49	33,648.04	45,382.76
2	Less : Excise Duty	62.64	66.63	381.19	330.28	464.01
3	Net Sales	<b>13,857.18</b>	<b>11,286.53</b>	<b>41,085.30</b>	<b>33,317.76</b>	<b>44,918.75</b>
4	Other Income	187.29	29.19	459.08	77.96	159.14
5	Total Expenditure					
	a. Consumption of Materials	10,626.67	8,717.25	30,947.91	25,531.84	34,373.42
	b. Employee Cost	373.56	311.19	1,089.85	925.92	1,227.44
	c. Other Expenditure	2,376.78	1,823.02	6,822.91	5,386.52	7,370.18
	<b>Total Expenditure ( a to c )</b>	<b>13,377.01</b>	<b>10,851.46</b>	<b>38,860.67</b>	<b>31,844.28</b>	<b>42,971.04</b>
6	Profit/(Loss) before Interest, Depreciation and Tax	667.46	464.26	2,683.71	1,551.44	2,106.85
7	Interest	267.68	112.55	700.32	375.06	569.31
8	Depreciation & Amortization	381.97	356.19	1,145.14	983.25	1,377.43
9	Prior period Income	130.88	-	-	-	-
10	<b>Profit/(Loss) before Tax</b>	<b>148.69</b>	<b>(4.48)</b>	<b>838.25</b>	<b>193.13</b>	<b>160.11</b>
11	Provision for Taxation					
	- Current period	(58.19)	(6.43)	(302.36)	(131.44)	(57.43)
	- Prior period	-	-	-	(29.17)	(29.17)
12	Fringe benefit Tax	-	-	(23.17)	-	-
13	<b>Profit/(Loss) after tax</b>	<b>90.50</b>	<b>(10.91)</b>	<b>512.72</b>	<b>32.52</b>	<b>73.51</b>
14	- Paid-up Equity Share Capital (Par value Rs.10/- each)	679.21	679.21	679.21	679.21	679.21
	- Paid-up 8% Non - Convertible Cumulative Redeemable Preference Share Capital (Par value Rs.100/- each)	508.00	-	508.00	-	-
15	Reserves excluding revaluation reserve	2,134.54	1,580.83	2,134.54	1,580.83	1,621.82
16	Basic and diluted earnings per share (Rs.)	1.19	(0.16)	7.41	0.48	1.08
17	Aggregate of non-promoters shareholding					
	- Number of shares	2,120,192	2,120,192	2,120,192	2,120,192	2,120,192
	- Percentage of shareholding	31	31	31	31	31
<b>Segment wise Revenue, Results and Capital Employed</b>						
S.No.	Particulars	Unaudited				Audited
		3 months ended 31.12.2005	3 months ended 31.12.2004	9 months ended 31.12.2005	9 months ended 31.12.2004	Financial Year ended 31.03.2005
<b>1</b>	<b>Segment Revenue</b>					
	a. Milk & Milk Products	13,440.63	10,864.65	38,614.21	31,121.60	41,998.34
	b. Ice-cream	479.19	488.51	2,852.28	2,526.44	3,384.42
	<b>Sales from operations</b>	<b>13,919.82</b>	<b>11,353.16</b>	<b>41,466.49</b>	<b>33,648.04</b>	<b>45,382.76</b>

<b>2</b>	<b>Segment Results (Profit before tax and Interest)</b>					
	a. Milk & Milk Products	479.10	341.96	1,901.70	1,029.92	1,336.94
	b. Ice-cream	(37.67)	(35.40)	124.38	145.06	235.07
	<b>Total</b>	<b>441.43</b>	<b>306.56</b>	<b>2,026.08</b>	<b>1,174.98</b>	<b>1,572.01</b>
	Less: Interest (net)	264.99	110.75	696.56	353.40	543.30
	Unallocable expenditure (net of unallocable income)	27.75	200.29	491.27	628.45	868.60
	<b>Total Profit /(Loss) before tax</b>	<b>148.69</b>	<b>(4.48)</b>	<b>838.25</b>	<b>193.13</b>	<b>160.11</b>
<b>3</b>	<b>Capital employed</b>					
	a. Milk & Milk Products	11,061.37	9,935.19	11,061.37	9,935.19	9,747.46
	b. Ice-cream	1,154.42	800.85	1,154.42	800.85	945.98
	c. Unallocable	(8,894.04)	(8,476.00)	(8,894.04)	(8,476.00)	(8,392.41)
	<b>Total</b>	<b>3,321.75</b>	<b>2,260.04</b>	<b>3,321.75</b>	<b>2,260.04</b>	<b>2,301.03</b>

**Notes:**

- The above results were taken on record by the Board of Directors at their meeting held on 24th January 2006.
- In accordance with the Listing Agreement, the figures for the quarter ended 31st December 2004 have been restated consequent to the change in accounting policy of capitalising procurement centre accessories during the quarter ended 31st March 2005. The impact of the same has been that the profit before tax has gone up from Rs.185.64 lacs to Rs.193.13 lacs for the nine months ended 31st December 2004 and loss before tax has increased from Rs. 3.62 lacs to Rs. 4.48 lacs for the quarter ended 31st December 2004. Depreciation has increased from Rs. 975.97 lacs to Rs 983.25 lacs for nine months ended 31st December 2004 and from Rs. 352.40 lacs to Rs. 356.19 lacs for the quarter ended 31st December 2004. The profit after tax has correspondingly increased from Rs. 23.90 lacs to Rs. 32.52 lacs for the nine months ended 31st December 2004 and loss has decreased from Rs. 11.06 lacs to Rs. 10.91 lacs for the quarter ended 31st December 2004.
- The Tamil Nadu Chamber of Commerce & Industry has filed a writ petition in the Madurai Bench of the honourable Madras High Court (W.P. (MD) No. 8595 of 2005) against the levy of Fringe Benefit Tax and proceedings under the sections 115WA to 115 WL of the Income Tax Act, 1961 as introduced by the Finance Act, 2005, as well as the relevant rules made in the Income Tax rules, 1994. The Honourable high court has vide its order dated 17th September 2005 stayed all proceedings under the above mentioned sections and rules. The Company being a member of the Tamil Nadu Chamber of Commerce & Industry is also covered by the said order and hence no provision has been made in the books of accounts for the tax payable under these provisions for the quarter ended 30 September 2005 and 31 December 2005.
- The prior period income of Rs.130.88 lacs represents the value of scrip license eligible under the Vishesh Krishi Upaj Yojana as an incentive for the export of Dairy ingredients for the 6 months ended 30.09.05.
- Status of investor grievances for the quarter ended 31st December 2005.

No. of Complaints Pending as at 1st October 2005	Received during the quarter	Disposed during the quarter	Lying unresolved as at 31st Dec 2005
2	15	17	-

for and on behalf of the Board

Place : Chennai - 17.  
Date : 24th January 2006

R.G.Chandramogan  
Managing Director